

REMUNERATION REPORT

on the implementation of the remuneration policy for the leaders of ALUMIL ROM INDUSTRY SA for 2023

drawn up according to the provisions of art 107 para (1) from the Law no 24/2017

The remuneration policy aims to ensure a transparent framework regarding the activity of ALUMIL ROM INDUSTRY, fair reward and motivation of the managers in order to establish a fair remuneration of the administrators and the executive management. This policy also ensures the framework for attracting competent and experienced people in the management of ALUMIL ROM INDUSTRY, as well as the balance between performance, resources and objectives of the company.

The company complies with the remuneration principles established in the Remuneration Policy approved by the OGMS of 16.08.2021, but also the applicable legal regulations insofar as they are appropriate to its size, internal organization, the nature and complexity of its activities.

The remuneration policy has been applied to all Directors and Executive Directors (respectively the General Manager) of the Company, regardless of the date of appointment or termination of the mandate.

This Report has been prepared based on the Remuneration Policy adopted by the company's shareholders, correlated with the provisions of the Management Contracts concluded between the Company and the members of the Board of Directors, taking into account the following applicable legal provisions:

- Law no. 24/2017 on issuers of financial instruments and market operations, with subsequent amendments and completions
- ASF Regulation no. 5/2018 on issuers of financial instruments and market operations
- Law 31/1990 on companies, republished, with subsequent amendments and completions
- BVB Corporate Governance Code

In the process of implementing the objectives of the remuneration policy, the alignment with the industry dynamics, both at national and international level, was ensured and the ensuring of the achievement of the strategic objectives of management and development of the Company was ensured.

Considering the fact that the shareholders approved during the AGOA of 27.04.2022 without reservations or comments, the remunerations granted to the members of the Board of Directors and the executive directors of the company, the aim was to ensure a compatibility of these remunerations with the provisions of the company's internal salary policy and the



company's activity, but also the faithfully and loyalty of the management by ensuring an adequate total remuneration, related to the tasks and responsibilities assigned by the management contract entered into between the Company and the Directors and the General Manager in the context of achieving the operational objectives determined by the Revenue and Expenditure Budget for the previous year.

Regarding the basic remuneration established for the members of the Board, it is based on the role, individual experience, skills and sustained level of performance of each Board member /general manager, reflecting the market practice for similar positions and adjusting to the needs and priorities of the business.

The company is managed in a unitary system by a Board of Directors consisting of 5 directors (one chairman and 4 members), appointed by the OGMS for a term of 4 (four) years from the date of appointment, who are eligible for re-election.

The Board members remuneration is established by vote within the OGMS, together with the approval of the proposals for the appointment of the members of the Board of Directors and the approval of the management contract. Under the provisions pf art 142 of the Company law, the remuneration for the executive general manager is established by the Board of Directors .

According to the Constitutive Act of the Company, the Company is managed by the Chairman of the Board of Directors as legal representative and by the General Executive Director, and their rights and obligations are established by management contract and in accordance with these remuneration principles.

A. Structure of the Company's managers remuneration for 2023

Name and Surname / position	Total remuneration (splitted on coponents)	Relative share of the fixed remuneration	Relative share of the variable remuneration (performance bonus)	Other benefits
Sotiriou Michail – President of the Board - executive member	100,000 EUR	100%	0%	N/A
Ionita Marius – General Manager - executive member	193,215 RON	95%	5%	N/A
Georgios Mylonas – Vice-President of the Board - non executive member	100 EUR	100%	0%	N/A
Evangelia Mylona - non executive member	100 EUR	100%	0%	N/A
Georgios Doukidis – independent non executive member	100 EUR	100%	0%	N/A



Managers' remuneration

Annual modification (%)	Financial year 2023 compared to the financial year 2022	Financial year 2022 compared to the financial year 2021	Financial year 2021 compared to the financial year 2020	Financial year 2020 compared to the financial year 2019
Sotiriou Michail – President of the				
Board - executive member	0.0%	0.0%	0.0%	0.0%
Ionita Marius – General Manager -				
executive member	5.2%	0.7%	5.7%	3.6%
Georgios Mylonas – Vice-President of				
the Board - non executive member	0.0%	0.0%	0.0%	0.0%
Evangelia Mylona - non executive				
member	0.0%	0.0%	0.0%	0.0%
Georgios Doukidis – independent non executive member	0.0%	0.0%	0.0%	0.0%

B. Comparative information regarding the remuneration and performance of the Company

The Remuneration Committee has analysed the business performance in the light of the objectives and values set in relation to the data sources which may include audited financial figures, key performance indicators with available tracking, as well as any relevant internal assessments. The performance for any qualitative matrix will be at the discretion of the board, in terms of executive management, with the approval of the OGMS if necessary.

Based on the provisions of the Remuneration Policy, the quantitative (financial indicators) and qualitative (non-financial indicators) performance indicators were also evaluated, as follows:

- the performance objectives of the company have been met;
- the net profit target has been reached, as well as the budget realized during the respective fiscal year;
- ensuring the continuity of the activity;
- implementation and continuous improvement of the applicable policies at the company level:
- the contribution to the company's performance through the decisions taken.



Company'sperformance

Annual modification (%)	Financial year 2023 compared to the financial year 2022	Financial year 2022 compared to the financial year 2021	Financial year 2021 compared to the financial year 2020	Financial year 2020 compared to the financial year 2019
Net Profit	0.23%	7.93%	63.96%	51.37%
EBITDA	6%	5.06%	30.76%	27.11%

Average remuneration based on the full time standard for the Company's employees

Annual modification (%)	Financial year 2023* compared to the financial year 2022	Financial year 2022* compared to the financial year 2021	Financial year 2021* compared to the financial year 2020	Financial year 2020 compared to the financial year 2019
Company's employees	13.6%	7.63%	13.62%	7.57%

^{*} The percentage change registered was generated both by salary increases and by the granting of performance bonuses to the staff

Clarifications related to the elaboration of this Report:

The Remuneration Committee did not identify, and consequently, did not take into account any conflicts of interest under the conditions set in art IV of the Remuneration Policy of the Company.

During 2023, there were no deviations from the Remuneration Policy.

At the time of writing this report, the fact that the shareholders approved the remuneration report for the year 2022 without reservations or comments during the AGOA of 26.04.2023 was taken into account.

The Board of Directors did not approve payment of extraordinary compensation to the board members or general manager during 2023.

Board of Directors

President

Michail Sotiriou